

AMENDMENT TO THE CLAIMS

1. **(Currently Amended)** A computer-implemented method comprising:
receiving a forecast definition at a computer system, wherein
the forecast definition comprises a forecast interval and a forecast period, and
the forecast period comprises a plurality of forecast intervals;
automatically generating a plurality of forecast snapshots, using a processor of the
computer system, wherein
the automatically generating the plurality of forecast snapshots is performed using
the forecast definition, and
the automatically generating the plurality of forecast snapshots comprises
for each forecast snapshot of the plurality of forecast snapshots,
automatically generating a forecast, wherein
for each forecast interval of the plurality of forecast
intervals, the automatically generating the forecast
is performed according to the forecast definition,
and
automatically generating the each forecast snapshot of the plurality
of forecast snapshots, wherein
the each forecast snapshot of the plurality of forecast
snapshots comprises
the forecast, and
forecast summary information for the forecast;
~~receiving a request at the computer system, wherein~~
~~the request is configured to cause forecast information for the forecast period~~
~~to be generated and displayed;~~
in response to ~~[[the]]~~ receiving ~~[[the]]~~ a request, ~~generating the forecast information~~
~~for the forecast period~~ retrieving a stored forecast snapshot, wherein
the stored forecast ~~information is generated using~~ snapshot is one of the
plurality of forecast snapshots; and

~~in response to the receiving the request and the generating the forecast information for the forecast period,~~ displaying ~~[[the]]~~ forecast information for the stored forecast snapshot, wherein
the forecast information comprises
a forecast for the stored forecast snapshot, and
forecast summary information for the forecast, and
the forecast ~~period~~ information is displayed on a display coupled to the processor.

2. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises a date for each forecast snapshot.
3. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.
4. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed revenue and forecast revenue.
5. **(Currently Amended)** The computer-implemented method of claim 4, wherein the forecast information comprises pipeline revenue.
6. **(Currently Amended)** The computer-implemented method of claim 4, wherein the forecast information comprises expected revenue.
7. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed revenue and forecast revenue.
8. **(Currently Amended)** The computer-implemented method of claim 7, wherein the forecast information comprises pipeline revenue.
9. **(Currently Amended)** The computer-implemented method of claim 7, wherein the forecast information comprises name of the participant.

10. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises information for each opportunity of a user.
11. **(Currently Amended)** The computer-implemented method of claim 10, wherein ~~the forecast information for~~ each opportunity ~~includes~~ comprises an opportunity identifier and forecast revenue.
12. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises
 - a row of information for each forecast snapshot of the plurality of forecast snapshots,
 - a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots, and
 - a row for each opportunity of a user.
13. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises forecasted quantity of a product.
14. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed quantity of a product.
15. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises pipeline quantity of a product.
16. **(Currently Amended)** A computer system for presenting forecast information, comprising:
 - a memory to store a forecast definition and a plurality of forecast snapshots, wherein
 - the forecast definition comprises a forecast interval and a forecast period, and
 - the forecast period comprises a plurality of forecast intervals;
 - a processor coupled to said memory and configured to generate the plurality of forecast snapshots, wherein
 - the plurality of forecast snapshots is generated using the forecast definition, and
 - generating the plurality of forecast snapshots comprises

for each forecast snapshot of the plurality of forecast snapshots,
automatically generating a forecast, wherein
for each forecast interval of the plurality of forecast
intervals, the automatically generating the forecast
is performed according to the forecast definition,
and
automatically generating the each forecast snapshot of the plurality
of forecast snapshots, wherein
the each forecast snapshot of the plurality of forecast
snapshots comprises
the forecast, and
forecast summary information for the forecast;
~~said processor further configured to receive a request, wherein~~
~~the request is configured to cause forecast information for the forecast period~~
~~to be generated and displayed;~~
said processor further configured to ~~generate the forecast information~~ retrieve a
stored forecast snapshot, in response to receiving a request, wherein
the stored forecast ~~information is generated using~~ snapshot is one of the
plurality of forecast snapshots; and
said processor coupled to a display further configured to display ~~[[the]]~~ forecast
information for the ~~forecast period, in response to receiving the request and~~
~~generating the forecast information~~ stored forecast snapshot, wherein
the forecast information comprises
a forecast for the stored forecast snapshot, and
forecast summary information for the forecast.

17. (Currently Amended) The computer system of claim 16, wherein
the forecast information comprises a date for each forecast snapshot of the plurality of
forecast snapshots.
18. (Currently Amended) The computer system of claim 16, wherein
the forecast information comprises

a row for a participant that, when selected, provides more detailed information about the participant, and the more detailed information comprising opportunity information.

19. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises forecast revenue.
20. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises closed revenue.
21. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises expected revenue.
22. (Canceled)
23. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises forecast revenue.
24. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises pipeline revenue.
25. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises name of the participant.
26. **(Currently Amended)** The computer system of claim 16, wherein the forecast for the stored forecast snapshot comprises information for each current opportunity of a user.
27. **(Currently Amended)** The computer system of claim 16, wherein the forecast for the stored forecast snapshot comprises information for each opportunity of a user stored in [[a]] the stored forecast snapshot ~~of the plurality of forecast snapshots~~.

28. **(Currently Amended)** The computer system of claim 16₂ wherein the forecast information comprises
- a row of information for each forecast snapshot of the plurality of forecast snapshots,
 - a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots, and
 - a row for each opportunity of a user.
29. **(Currently Amended)** The computer system of claim 16₂ wherein the forecast information comprises forecasted quantity of a product.
30. **(Currently Amended)** The computer system of claim 16₂ wherein the forecast information comprises closed quantity of a product.
31. **(Currently Amended)** The computer system of claim 16₂ wherein the forecast information comprises pipeline quantity of a product.
32. **(Currently Amended)** A non-transitory computer-readable storage medium containing instructions for controlling a computer system to present forecast information, wherein said instructions, when executed by a processor in said computer system, cause said processor to perform a method comprising:
- receiving a forecast definition at the computer system, wherein
 - the forecast definition comprises a forecast interval and a forecast period, and
 - the forecast period comprises a plurality of forecast intervals;
 - automatically generating a plurality of forecast snapshots, using a processor of the computer system, wherein
 - the automatically generating the plurality of forecast snapshots is performed using the forecast definition, and
 - the automatically generating the plurality of forecast snapshots comprises
 - for each forecast snapshot of the plurality of forecast snapshots,
 - automatically generating a forecast, wherein

for each forecast interval of the plurality of forecast intervals, the automatically generating the forecast is performed according to the forecast definition, and automatically generating the each forecast snapshot of the plurality of forecast snapshots, wherein the each forecast snapshot of the plurality of forecast snapshots comprises the forecast, and forecast summary information for the forecast; ~~receiving a request at the computer system, wherein the request is configured to cause forecast information for the forecast period to be generated and displayed;~~ in response to ~~[[the]]~~ receiving ~~[[the]]~~ a request, ~~generating the forecast information for the forecast period~~ retrieving a stored forecast snapshot, wherein the stored forecast ~~information is generated using~~ snapshot is one of the plurality of forecast snapshots; and ~~in response to the receiving the request and the generating the forecast information for the forecast period,~~ displaying ~~[[the]]~~ forecast information for the stored forecast snapshot, wherein the forecast information comprises a forecast for the stored forecast snapshot, and forecast summary information for the forecast.

33. (Currently Amended) The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises a date for each forecast snapshot of the plurality of forecast snapshots.

34. (Currently Amended) The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.

35. **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises a name of a participant.

36. **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises

a row of information for each forecast snapshot of the plurality of forecast snapshots, and

a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots.

37. **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises forecasted quantity of a product.

38. **(Canceled)**